

Introducing Unified Partner Spiffs

Q4 Just Got 3X Better



fusion



MegaPath



BIRCH

3X

Cloud Voice
& UCaaS

3X

SIP Trunks

3X

SD-WAN, Security
and WiFi

Plus, Earn up to \$60 per POTS Line*

• Get **3X** on Voice & UCaaS including all seat types or call paths (Fusion360, FusionWorks, FusionSIP, MegaPath Hosted Voice, MegaPath One, MegaPath SIP/PRI/CAS, Birch Total Cloud PBX-Merchant, Pro, Executive Seat and TotalCloud Data Center)**

• Get **3X** on SD-WAN, Security and Managed WiFi***

EARN 3X NOW!

Contact Your Channel Manager

888.301.1721

Partner Spiff Program Terms and Conditions:

- Under this program, selling partners who are directly contracted in good standing with Fusion, MegaPath and Birch, "Fusion" are eligible to participate.
- Partner is only eligible for the spiffs set forth herein where the end-user/customer orders the eligible products listed.
- *POTS spiff payout is \$60/line if no promotion applied with a three (3) year term, \$35/line if 1 month free with two (2) year term promotion applied, \$10/line if 2 months free with three (3) year term promotion applied.
- **Voice and Unified Communications spiffs are valid with No-Contract Term promotion and 1, 2 or 3 year contract terms.
- ***For SD-WAN, Security and Managed WiFi, services must be ordered with a minimum three (3) year term.
- **Promo Code FPR-18010** must be present on Fusion Service Attachment for order to qualify (select in Fusion Masterstream).
- Renewals, upgrades, downgrades, or moves of existing circuits/seats do not qualify. Spiffs are calculated monthly, based on total installations, and will be distributed via the standard commission payout process.
- If the customer cancels at any time before installation, the spiff will be voided. Or, if the spiff has already been paid and the customer terminates or has been terminated due to non-payment within twelve (12) months after installation for Voice and UCaaS spiffs, or six (6) months after installation for all other spiffs, Fusion reserves the right to deduct the amount of the spiff from future commission payments.
- Only sales of new circuits/seats qualify for the spiff. Renewals, upgrades, downgrades, or moves of existing services/seats do not qualify.
- Service selling price must be at or above the list/publicly advertised price to be eligible for the spiff unless otherwise noted.
- Partner spiff payout is capped at \$100K per customer account.
- The person or company that receives the spiff is responsible for all the taxes and liability associated with the Fusion Spiff Program. Fusion assumes no responsibility for taxes and liability.
- This offer is void where prohibited or otherwise restricted by law. Program valid 10/01/18 - 12/31/18. Fusion reserves the right to modify or cancel this program at any time.
- No exceptions to this program will be allowed. This offer is void where prohibited or otherwise restricted by law.
- Fusion and its entities, MegaPath and Birch, have the right to deny all claims that do not meet the criteria outlined in this document. Additionally, Fusion has the right not to accept any referrals.
- Any questions regarding this Program should be addressed to your Fusion Channel Manager.